

Nate And Heather Qualls

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SUMMARY

Highly-motivated employees with desire to take on new challenges. Understanding emotional intelligence, and using that to overcome challenging situations. Strong work ethic, adaptability and exceptional interpersonal skills. Adept at working effectively unsupervised and quickly mastering new skills. We can be hired on together or individually.

SKILLS

- Worker Training
- Equine Management, everything from foaling mares to training and riding performance horses
- Equipment Management
- Land Maintenance
- Hiring and Recruitment
- Critical Thinking
- Team Management
- Reliable & Trustworthy
- Flexible Schedule
- Problem Resolution
- People Skills
- Supervision & Leadership
- Organizational Skills
- Customer Service
- Crop Harvesting
- Safety Practices

EXPERIENCE

Ranch Manager, Split Water Partners LLC, April 2023-Current
Gypsum, CO

- Worked with owner to determine ranch needs.
- Demonstrated working techniques, practices and optimal safety behaviors to workers, maximizing performance and reducing wasteful processes.
- Assisted owners with a complete remodel and upgrade of entire equine facility
- Monitored weather conditions and adjusted strategies accordingly to avoid losses
- Doctoring cattle and horses
- Equine farrier
- Foal training and colt starting and finishing
- Coordinated care for all horses
- Coordination of all vendors and contractors
- Planned harvest and planting schedules.
- Trained new workers on safety and ranch procedures.
- Directed efficient crop production to maximize resource utilization and consistently meet schedule and financial demands.
- Protected environmental areas, team members and consumers from harm by closely

monitoring chemical applications and production techniques.

- Managed ranch schedules for livestock, special events and crops.
- Repair and maintained all fencing, facilities, mechanical equipment, skid steer, ranch vehicles, tools, barns, irrigation system, ditch irrigation
- Stabilized trails, roads and stream crossings
- Developed onsite breeding program for performance horses
- Hay management
- Cleaning of barn and property, occasional grocery shopping, airport dropoff and pickup, guest management
- Training of foals, trail horses, performance horses
- Inspected facilities and equipment for signs of disrepair, performing necessary maintenance work.
- Trail rides for guests and owners
- Riding lessons for guests and owners
- Negotiated with buyers for sale, storage or shipment of crops or livestock.
- Allocated resources to respond to insect infestation, drought and fire.
- Used recognized breeding practices to direct breeding or raising of stock.
- Coordinated position requirements, schedules and production team processes.
- Maintained financial, operational and employment records for farms or ranches.
- Gathered and documented information about stock growth, production activities and environmental readings to make accurate plans and operational decisions.
- Coordinated clerical, recordkeeping and marketing strategies to enhance business operations and boost profits.

Barn Manager, Bosma, March 2021-March 2022

Edwards, CO

- Mucked stalls and cleared manure out of paddocks.
- Delivered basic equine medical care skills such as bandaging, wrapping and medication administration.
- Inspected water troughs weekly to identify and repair leaks.
- Blanketed horses to maintain warmth during inclement weather.
- Ordered feed, bedding and farm supplies and tracked inventory.
- Cared for horses by blanketing, cleaning stalls, feeding and watering.
- Cleaned and prepared stalls for newly acquired horses.
- Performed simple farm maintenance such as fence repair and equipment troubleshooting.
- Maintained tidy barn by sweeping, cleaning and organizing feed and materials.
- Remained calm and professional in stressful circumstances and effectively diffused tense situations.
- Completed thorough opening, closing and shift change functions to maintain operational standards each day.
- Resolved customer inquiries and complaints requiring management-level escalation.
- Delegated work to staff, setting priorities and goals.
- Held regular one-on-one meetings with employees to review performance and priorities and

provide feedback.

- Evaluated individual and team business performance and identified opportunities for improvement.

Outfitter Manager, 4 Eagle Stables, April 2019-April 2021

Wolcott, CO

- Implemented policies, procedures and programs to carry out educational standards and goals.
- Booking small to large group rides for all different levels of riders
- Maintained a herd of 75 horses
- Vet care for all horses
- Instructed riding lessons for all levels of riders
- Recruited, trained and evaluated staff and recommended personnel actions for programs and services.
- Planned, directed and monitored instructional methods and content of educational and vocational programs.
- Determined allocations of funds for staff, equipment and authorized purchases.
- Directed and coordinated activities of teachers or administrators at schools, public agencies or institutions.
- Promoted high customer satisfaction by resolving problems with knowledgeable and friendly service.
- Understood and followed oral and written directions.
- Worked successfully with diverse group of coworkers to accomplish goals and address issues related to our products and services.
- Prioritized and organized tasks to efficiently accomplish service goals.
- Demonstrated leadership by making improvements to work processes and helping to train others.
- Identified needs of customers promptly and efficiently.
- Assisted with customer requests and answered questions to improve satisfaction.
- Planned and completed group projects, working smoothly with others.
- Maintained updated knowledge through continuing education and advanced training.
- Provided excellent service and attention to customers when face-to-face or through phone conversations.

Manager of Ranch and Horseback Outfitter, Triple G Outfitters, April 2016-April 2019

Wolcott, CO

- Built detailed knowledge on locations and points of interest to thoroughly answer guest questions.
- Answered questions, pointed out overlooked features and offered further details about special exhibits to educate visitors.
- Documented visitor count to record number of individuals entering.
- Equine farrier
- Facilitated tours to groups of up to 60 people

- Guided every thing from 2 hour beginner rides to 1/2 day advanced rides. Along with lessons for kids 12 and under
- Equine medical care
- Tack maintenance and repair
- Arranged for tours and expeditions, setting accommodations, transportation, equipment and medical personnel availability.
- Created tourism ads for publications to boost visitors.
- Entertained visitors and tourists with various props and signs to maximize engagement.
- Acquired tickets and fees from individuals and larger groups prior to start of tour.
- Drafted written communications for liability waivers
- Understood and followed oral and written directions.
- Worked successfully with diverse group of coworkers to accomplish goals and address issues related to our products and services.
- Prioritized and organized tasks to efficiently accomplish service goals.
- Demonstrated leadership by making improvements to work processes and helping to train others.
- Identified needs of customers promptly and efficiently.
- Planned and completed group projects, working smoothly with others.
- Assisted with customer requests and answered questions to improve satisfaction.
- Maintained updated knowledge through continuing education and advanced training.
- Provided excellent service and attention to customers when face-to-face or through phone conversations.
- Approached customers and engaged in conversation through use of effective interpersonal and people skills.

EDUCATION AND TRAINING

Some College (No Degree)

Biological Science, University of Michigan, Detroit, MI